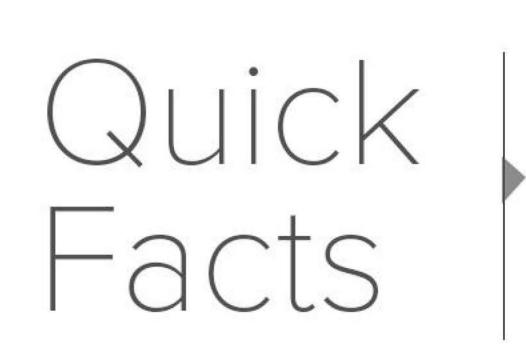


MapleLMS is a futuristic learning management system enabling business organizations to boost learning & development, enhance employees' performance & job satisfaction, and retain customers & partners. MapleLMS have courses & features that significantly reduces cost, time & efforts of administrators, managers, and instructors. An easy-to-use software that can be quickly deployed, comes with a dedicated Sandbox, is manageable by non-technical users, and is used anytime, anywhere and on any device without any dependency on internet. It integrates with Salesforce, Zoom, Goto Meeting, Fonteva and other 3rd party applications, AMS, HRMS, Single Sign On, Website, Ecommerce Engine, Community & Social and many more. MapleLMS is White-labelled for preserving your branding. It has a powerful AI enabled Online Assessment tool that is highly scalable, robust, and secure, for creating tests, assigning them to candidates, evaluating and proctoring 100K candidates simultaneously.

Below is the comparison of MapleLMS with other learning solutions available in the market on the basis of features and uses cases.

#### **Features Comparison**

Feature	MapleLMS	BlueSky	SAP Litmos
Single Sign-On	Included	Included	Included
Fonteva Integration	Included	Included	Customization
Fonteva eCommerce	Included	Included (except institute based)	Customization
User Onboarding	Included	Included	Included
Advanced Reporting	Included	Included	Included
Reports Scheduling	✓ Included	Included	Included
Reporting in Salesforce	Included	Included	Included
Reporting in Fonteva Member area	Included	Customization	Customization; not estimated
White-labeling	Included	Not feasible	Included
Certificates	Included	Included	Included
Multiple Course Updated	Included	Not feasible	Included













Next-Feature Comparison Sheet V





ID	Actor	MapleLMS	Features	Use Case	MapleLMS	BlueSky	Litmos
UC_001	Corporate User	Member Area	Registration	<ol> <li>A Public facing registration page would be available for anonymous users.</li> <li>The minimum fields would be required to make the process fast and easy. First Name, Last Name, Email, Phone Number.</li> <li>An OTP based verification would be required so as to get verified user contact details.</li> </ol>			
UC_002	Corporate User	Member Area	Login	<ol> <li>Registered users would receive a link and the details to login.</li> <li>Registered users would then be able to login into the Member area to get access to the Courses.</li> <li>The system would verify the authenticity and validity of the user using a username and password.</li> </ol>			
UC_003	Corporate User	Member Area	Dashboard	Corporate Users would have access to Quick Links for Profile, Enrolled Courses, eStore and Members.			×
UC_004	Corporate User	Member Area	Courses	<ol> <li>Corporate Users would be able to see through the Enrolled Courses list and the quantity.</li> <li>Corporate Users would be able to see the details of the course when they select a course.</li> <li>Corporate Users would be able to see the Members who have been allocated the course.</li> </ol>			
UC_005	Corporate User	Member Area	eStore	<ol> <li>This would allow the Corporate Users to browse through the available courses for purchase.</li> <li>Corporate Users would be able to select the courses they want to purchase.</li> <li>Corporate Users would be available to add to the Quantity of the courses they want to purchase.</li> <li>Once the course(s) is selected Corporate Users would be able to see the details of the course, duration and other metadata included.</li> </ol>			
UC_006	Corporate User	Member Area	Purchase	Corporate Users would be redirected to a payment gateway where they would be able to make the payment.	~	<b>Y</b>	<u>×</u>
UC_007	Corporate User	Member Area	Profile	Corporate Users would be able to see their profile that would include the below details - a) Personal Data b) Subscriptions c) Receipts d) Invoices e) Renewals f) Analytics			
UC_008	Corporate User	Member Area	Profile	<ol> <li>Corporate Users would be able to see their personal details</li> <li>Corporate Users would be able to update their personal records</li> <li>To update email and Phone number Corporate Users would need to to verify via the OTP method.</li> </ol>			

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ID	Actor	MapleLMS	Features	Use Case	MapleLMS	BlueSky	Litmos
UC_009	Corporate User	Member Area	Subscription	Corporate Users would be able to check their subscriptions, courses etc.			(X)
UC_010	Corporate User	Member Area	Receipt	<ol> <li>Corporate Users would get access to the receipts for the payments made.</li> <li>Corporate Users would be able to download the invoices as a PDF</li> </ol>			<b>(X)</b>
UC_011	Corporate User	Member Area	Invoices	Corporate Users would be able to check the invoices they have received.			<u>×</u>
UC_012	Corporate User	Member Area	Renew	Corporate Users would be able to check the courses that are going to expire recently OR already expired and make payments to be able to access them again.  Corporate Users would be receiving email reminders for Renew. This would also be shared with their Training Managers also.			<b>(X)</b>
UC_013	Corporate User	Member Area	Analytics	Corporate Users would be able to check the analytics data from the Member Area.		(X)	<b>(X)</b>
UC_014	Corporate User	Member Area	Add Member	<ol> <li>Corporate Users would be able to add members who they want to provide access to.</li> <li>Once they have added the members, Corporate Users would receive an email with a link and complete the profile.</li> </ol>			<b>(X)</b>
UC_015	Corporate User	Member Area	Assign Courses	Corporate Users would be able to assign course(s) to the member/learner they had added.			<b>×</b>
UC_016	Corporate User	Member Area	Launch LMS	Corporate Users would be able to naviagte to the LMS seamlessly via SSO to avail the facilities of LMS		<b>Y</b>	<b>⊗</b>
UC_017	Corporate User	Member Area	Add Institution Detail	Corporate Users would be able to Add their institutional details. This would allow the Hardi Training Manager to pull out reports and users based on Institutions.  Note – The institute may have a Child and Parent relation between Institutes as well.			<b>(X)</b>
UC_018	Corporate User	LMS	Dashboard	<ol> <li>This would showcase the Report of the last course attended and its status of the members.</li> <li>This would provide a summary of the Test Result, Certificate last attained of the members.</li> </ol>		(X)	
UC_019	Corporate User	LMS	Dashboard	There would also be an area where recommend courses would be available based on the learner's past test results.	<b>8</b>	(X)	



ID	Actor	MapleLMS	Features	Use Case	MapleLMS	BlueSky	Litmos
UC_020	Corporate User	LMS	Learners	<ol> <li>Corporate Users would be able to get access to the list of the users who have been added as a member.</li> <li>Corporate Users would be able to check the enrolled courses of the users.</li> <li>Corporate Users would have access to the report against each learner.</li> </ol>			
UC_021	Corporate User	LMS	Enrolled Courses	<ol> <li>Corporate Users would have access to the courses they had purchased.</li> <li>Corporate Users would be able to check the users who have been allocated the courses.</li> <li>Corporate Users would get the reports based on courses and learners who had attended the courses.</li> </ol>			
UC_022	Corporate User	LMS	Reports	Corporate Users would get access to the statistics of their courses and the learners.			
UC_023	Corporate User	LMS	Test Reports	Corporate Users would get access to the Test Reports on the tests attended by their members.		~	
UC_024	Corporate User	LMS	Transcripts	Corporate Users would get access to the transcripts of the courses their members have attended.			
UC_025	Corporate User	LMS	Certificates	Corporate Users would get access to the certificates their members were provided based of completed tests and courses.			
UC_026	Corporate User	LMS	Add Own Courses	Corporate Users would be able to create their own courses with Basic facilities which would be available within the institution users only.  There may not be any reports that can be pulled out of these data. Also, these courses cannot be monetized.  To use advance features they would have to connect with the Training administrators and get them added into the application from the Training Manager account as a Course.			
UC_027	Corporate User	Salesforce	Login	Managers would be able to login into Salesforce backend using username and password.			
UC_028	Learner	Member Area	Registration	<ol> <li>A public facing registration page would be available for anonymous users.</li> <li>The minimum fields would be required to make the process fast and easy. First Name, Last Name, Email, Phone Number.</li> <li>An OTP based verification would be required so as to get verified user contact details.</li> </ol>			
UC_029	Learner	Member Area	Login	<ol> <li>The registered users would receive a link and the details to login.</li> <li>They would then be able to login to the Member area to get access to the Courses OR browse courses to purchase.</li> <li>The system would verify the authenticity and validity of the user using a username and password.</li> </ol>			

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ID	Actor	MapleLMS	Features	Use Case	MapleLMS	BlueSky	Litmos
UC_030	Learner	Member Area	Dashboard	Learner would have access to Quick Links for Profile, Enrolled Courses and eStore.			<b>(X)</b>
UC_031	Learner	Member Area	Courses	<ol> <li>The learner would be able to see through the Enrolled Courses list.</li> <li>They would be able to see the details of the selected course.</li> </ol>			<u>®</u>
UC_032	Learner	Member Area	eStore	<ol> <li>Learners would be able to browse through the available courses for purchase.</li> <li>Learners would be able to select the course they want to purchase.</li> <li>Once the course is selected learners would be able to see the details of the course, duration and other metadata included.</li> </ol>			
UC_033	Learner	Member Area	Purchase	The learner would be taken to a payment gateway to make the payment.		~	<b>⊗</b>
UC_034	Learner	Member Area	Profile	Learners would be able to see their profile that would include the below details -  a) Personal Data b) Subscriptions c) Receipts d) Invoices e) Renewals f) Analytics			
UC_035	Learner	Member Area	Personal Data	<ol> <li>Learners would be able to see their personal details</li> <li>Learners would be able to update their personal records</li> <li>Learners would be able to update their contact details.</li> <li>They would need to verify via OTP method</li> </ol>			
UC_036	Learner	Member Area	Subscription	<ol> <li>Learners would be able to check their subscriptions and Course details.</li> <li>Learners would be able to see if the courses were purchased by them or assigned by their Corporate Admins/Corporate Users.</li> </ol>			<b>**</b>
UC_037	Learner	Member Area	Receipt	<ol> <li>Learners would be able to access the receipts for the payments they had made.</li> <li>Learners would be able to download the invoices as a PDF.</li> </ol>			<b>⊗</b>
UC_038	Learner	Member Area	Invoices	Learners would be able to check the received invoice.	~		<b>×</b>
UC_039	Learner	Member Area	Renew	Learners would be able to check the courses close to expiry OR already expired courses to make the payment and re-access the same.			<b>⊗</b>
UC_040	Learner	Member Area	Analytics	Learners would be able to check the analytics data from the Member Area.		<b>(X)</b>	<b>⊗</b>



ID	Actor	MapleLMS	Features	Use Case	MapleLMS	BlueSky	Litmos
UC_041	Learner	Member Area	Launch LMS	Learners would be able to naviagte to the LMS seamlessly via SSO to avail the facilities of LMS.			×
UC_042	Learner	LMS	Dashboard	<ol> <li>Learners would be able to access the Report of the last course attended and its status.</li> <li>Learners would be able to access to summary of the Test Result and Certificate last attained.</li> <li>Learners would be able to access an area where recommendes courses would be available based on learner's past test results.</li> </ol>			
UC_043	Learner	LMS	Enrolled Courses	<ol> <li>Learners would be able to see through the enrolled course list.</li> <li>Learners would be able to see the details of selected course.</li> <li>The details would allow the learners to see the transcripts, test results, tests available to be taken, available credits and certificate if any attained.</li> <li>Learners would be able to launch the courses they are enrolled in.</li> </ol>			
UC_044	Learner	LMS	Reports	Learners would be able to get access to the statistics of their courses.			
UC_045	Learner	LMS	Test Reports	Learners would be able to get access to the Test Reports for the attended tests.			
UC_046	Learner	LMS	Transcripts	Learners would be able to get access to the transcripts of attended courses.			
UC_047	Learner	LMS	Certificate	Learners would be able to get access to the certificates they were provided based on the completed test and courses.			
UC_048	Training Manager	Salesforce	Accounts	Managers would be able to check the bulk users as accounts.  Managers would be able to check the contacts  [Members] they have been added.			
UC_049	Training Manager	Salesforce	Contacts	Managers would be able to get access to contacts [Learners].		~	
UC_050	Training Manager	Salesforce	Invoices	Managers would have access to the invoices.			
UC_051	Training Manager	Salesforce	Receipts	Managers would have access to the receipts.			
UC_052	Training Manager	Salesforce	ePayments	Managers would have access to the online payments received.			
UC_053	Training Manager	Salesforce	Salesforce Reports	Managers would have access to the reports created such as expiring shortly, courses sold and other details based on LMS analytics.			
UC_054	Training Manager	Salesforce	Courses/ Products	Managers would be able to add the courses they want to introduce into the LMS.  Once the courses are added it would be available in the Managers LMS area so that they can add the contents.			

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ID	Actor	MapleLMS	Features	Use Case	MapleLMS	BlueSky	Litmos
UC_055	Training Manager	Salesforce	LMS Access	Managers would be able to get the LMS access seamlessly and use it to administer the LMS.			
UC_056	Training Manager	Salesforce	Create Subscription	Managers would be able to create Subsriptions and add Courses in the subscriptions. The Subscriptions can be:  1. For All  2. For selected Courses			<b>⊗</b>
UC_057	Training Manager	Salesforce	Create Subscription	For Trial [With 30 Days Expiry]	<b>(X)</b>	(X)	×
UC_058	Training Manager	LMS	Dashboard	<ol> <li>This would showcase a report view of the users and the courses that have been enrolled.</li> <li>This would provide a list of the courses which are not enrolled by anyone.</li> <li>This would provide a report on the overall performance of both courses and the user.</li> </ol>			
UC_059	Training Manager	LMS	Courses	Managers will get access to the list of the courses that have been created and get the details of the courses which would include -  1. Total subscriptions [Enrolled]  2. Expiry Date  3. Duration  4. Last purchased			
UC_060	Training Manager	LMS	List	Managers would be able to access the list view and can also view the course details. The details would include -  1. Course Title  2. Course Description  3. Banner  4. Course Contents  5. Course Test  6. Course Certificates  7. Course Credit earned.			
UC_061	Training Manager	LMS	Add Course	Managers would be able to add the contents of the course.			
UC_062	Training Manager	LMS	Update Course	Managers would be able to update the content of the course.	<b>V</b>		
UC_063	Training Manager	LMS	Test	Managers would be able to create test for the courses.			
UC_064	Training Manager	LMS	Certificates	Managers would be able to create certificate for the courses.		~	~
UC_065	Training Manager	LMS	Learners	Managers would have access to the learners who have enrolled in the courses and can easily check their reports			